

Which Solution is Right for You?

Takeoff

	The EDGE™	Microsoft® Excel®
Takeoff and estimating in one software program ; eliminate data transfer errors or manual data entry mistakes	✓	✗
View the takeoff and estimate at the same time with Dual Screens	✓	✓
Upload an unlimited number of drawings for each new bid	✓	✗
See changes in addendums and drawings with image overlay	✓	✗
Roofers can measure and create an estimate for tapered insulation and fasteners/plates/adhesive or create a standing seam layout drawing with panel sizes	✓	✗

Manufacture Material Databases & Assemblies

Most comprehensive manufacturer-specific database with specifications—out-of-the-box and fully customizable	✓	✗
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Estimating

Manual entry of quantities for takeoff value	✓	✓
Auto adjust the production rates on every estimate with Smart Labor™	✓	✗
Adjust production rates and view labor however you want ; man days, crew days, man hours, EU/Day, etc.	✓	✗
Calculate and/or adjust waste percentage	✓	✓
Change order management (quick and efficient)	✓	✗

Cloud & Exporting

	The EDGE™	Microsoft® Excel®
Cloud , includes backup and storage	✓	✗
Role-based permissions with security features	✓	✗
Historical bid data	✓	✗
Export —e.g., Microsoft® Excel®, Microsoft® Word, and Adobe® Acrobat® (PDF file)	✓	✓
Integration to 3rd-party accounting software	✓	✗

Team Features

Consistent estimates across your company by sharing the same estimating database	✓	✓ (Not easy)
Bidding in different locations? A central repository to keep prices based on a region. E.g., labor rates, taxes, permit costs, union vs. non-union, etc., with locales.	✓	✓ (Not easy)
Multiple estimators can collaborate on the same bid at the same time —even remotely	✓	✗
Real-time changes available to all users	✓	✗
Map conditions/quantities to create ALT bid and easily compare pricing for different manufacturers	✓	✗
Create or add items to the estimating manufacturer database , conditions or assemblies with built-in wizards	✓	✗

Reporting

Standard reports customized to fit your need with export capability	✓	✗
View total project cost broken down by subdivision with the Bottom End report	✓	✗

Bid sharp. Build sharp.

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